**DLT: Explanation on profit difference**

On 21/04/2017, VINACOMIN tourism and trading Joint Stock Company explained the profit difference as follows:

Profit after tax in 1st Quarter of 2017 increase in compare to 1st Quarter of 2016: VND 1,827,568,208, a 258.7% increase due to the Revenue growth rate is faster than Cost of goods sold growth rate, in particular:

Revenue in 1st Quarter of 2017 increase in compare to 1st Quarter of 2016 by VND 53,848,556,349, 29.1% increase.

Cost of goods sold in 1st Quarter of 2017 increase in compare to 1st Quarter of 2016 by VND 29,637,047,597, 29.1% increase.

Difference between the Revenue growth rate and Cost of goods sold growth rate in 1st Quarter of 2017 is + 10.75%

To achieve foregoing target, our sale department in particular and Our Company in general has boost up our sales promotion, look for quality but competitive price products as well as implement a cost reduction policy.

We undertake that the above statements are true and complete and that We take full responsibility before the law for them